# Facts & Figures about Wincasa's core divisions

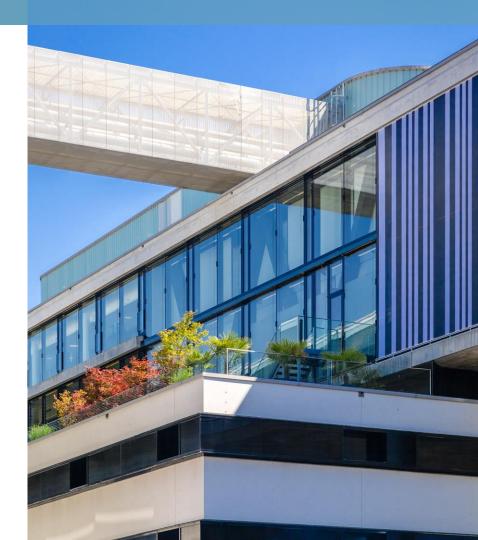




# Property management profile

### **Our services**

- Increasing returns and property value
- Individual, personal tenant support
- Integrated commercial building and operating cost management
- Professional property maintenance
- Management of demanding special properties





## Our expertise – your added value

## **Strengths**

- Clearly defined, efficient process and control systems
- Wincasa Q and client-oriented reporting
- Regionality (branch network), market information, proximity to clients and properties
- Wide range of usage and mandate types
- First mover (product orientation with clients)



Reference project:

### Hoch 2 and Sportarena, Lucerne

- Projected annual rental income: > CHF 11 million
- Number of apartments: 295
- Area: 45'933 m²
- Mandate since: 01/07/2012

64'600

managed apartments

499

employees

6.7 mill.

office and commercial space (m<sup>2</sup>)



# **Center & Mixed-Use Site Management Profile**

### **Our services**

- Comprehensive property management for shopping centres, retail properties, sites and building complexes
- Ensuring the commercial success of shopping centres and mixed-use sites
- Strategy consulting, concept implementation and branding
- SPOC (single point of contact) for owners, retailers, tenants, users and end consumers





## Our expertise – your added value

## **Strengths**

- Strong national presence thanks to our hubs and on-site teams with local market knowledge
- Technical expertise (engineering, management, marketing)
- Retail property specialists occupy key roles (department heads) in the centres
- Site managers with an entrepreneurial mindset who proactively develop sites
- Wincasa Q (management/information system)
- National and international marketing



Reference project:

#### La Praille, Geneva

Sales: > CHF 200 million

Tenants: 65

Sales area: 31,544 m²

Mandate since: 01/04/2010

1,500,000

retail and shopping area in m2

625'000

area of managed sites in m2

**150** 

employees



## **Construction & Facility Management Profile**

### **Our services**

- Contractor services, project and construction management
- Strategic and operational facility management during construction, CAFM
- Sustainability, energy management
- Strategic advice at property and portfolio level
- Analyses, investigations and due diligence
- Project controlling, guarantee management
- Strategic purchasing





## Our expertise – your added value

## **Our strengths**

- Experienced partner along the entire life cycle of a property
- Contractor services: Individual, project-independent implementation for comprehensive range of renovation projects and new constructions
- Construction management: Process-oriented handling of construction projects within the scope of management mandates
- Strategy & Sustainability: Strategic advice at property and portfolio level with special consideration of ESG criteria

### Your added value

- Structured and efficient construction projects taking into account individual owner and tenant requirements
- Efficient construction projects through clearly structured processes and seamless integration into the management mandate
- Optimal life cycle costs by taking into account the subsequent operational processes in the development, planning and construction phase

115
Employees

>700
Projects each year

**3.5 mrd** 

Project volume per year (CHF)



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