

Facts & Figures about Wincasa's core divisions



Property management profile

Our services

- Increasing returns and property value
- Individual, personal tenant support
- Integrated commercial building and operating cost management
- Professional property maintenance
- Management of demanding special properties



Our expertise – your added value

Strengths

- Clearly defined, efficient process and control systems
- Wincasa Q and client-oriented reporting
- Regionality (branch network), market information, proximity to clients and properties
- Wide range of usage and mandate types
- First mover (product orientation with clients)



Reference project:

Hoch 2 and Sportarena, Lucerne

- Projected annual rental income: > CHF 11 million
- Number of apartments: 295
- Area: 45'933 m²
- Mandate since: 01/07/2012

64'600

managed apartments

499

employees

6.7 mill.

office and
commercial space (m²)

Center & Mixed-Use Site Management Profile

Our services

- Comprehensive property management for shopping centres, retail properties, sites and building complexes
- Ensuring the commercial success of shopping centres and mixed-use sites
- Strategy consulting, concept implementation and branding
- SPOC (single point of contact) for owners, retailers, tenants, users and end consumers



Our expertise – your added value

Strengths

- Strong national presence thanks to our hubs and on-site teams with local market knowledge
- Technical expertise (engineering, management, marketing)
- Retail property specialists occupy key roles (department heads) in the centres
- Site managers with an entrepreneurial mindset who proactively develop sites
- Wincasa Q (management/information system)
- National and international marketing



Reference project:

La Praille, Geneva

- Sales: > CHF 200 million
- Tenants: 65
- Sales area: 31,544 m²
- Mandate since: 01/04/2010

1,500,000

retail and shopping area in m2

625'000

area of managed sites in m2

150

employees

Construction & Facility Management Profile

Our services

- Contractor services, project and construction management
- Strategic and operational facility management during construction, CAFM
- Sustainability, energy management
- Strategic advice at property and portfolio level
- Analyses, investigations and due diligence
- Project controlling, guarantee management
- Strategic purchasing



Our expertise – your added value

Our strengths

- Experienced partner along the entire life cycle of a property
- **Contractor services:** Individual, project-independent implementation for comprehensive range of renovation projects and new constructions
- **Construction management:** Process-oriented handling of construction projects within the scope of management mandates
- **Strategy & Sustainability:** Strategic advice at property and portfolio level with special consideration of ESG criteria

Your added value

- **Structured and efficient construction projects** taking into account individual owner and tenant requirements
- **Efficient construction projects** through clearly structured processes and seamless integration into the management mandate
- **Optimal life cycle costs** by taking into account the subsequent operational processes in the development, planning and construction phase

115

Employees

>700

Projects each year

3.5 mrd

Project volume
per year (CHF)

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